

**A NOTE FROM THE EDITOR: A CHALLENGE TO PUBLIC  
PROCUREMENT PRACTITIONERS**

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What is the first thing people notice about the field of public procurement? It is usually the fact that the field is very practical in its orientation. Empirical studies in the field are based on actual implementation of high-level procurement policies. Proposals for change in current procedures are rarely made without reference to the practical impact they are expected to produce at the working level of the public buyer. It is for reasons such as this that the *Journal of Public Procurement* has its own Practitioner’s Corner.

Our goal is to encourage those working in the field of public procurement to share their experiences, to tell academics and fellow practitioners alike what has worked or failed and what lessons we can learn from the experience of having tried something in public procurement. It is no coincidence that the publisher of this journal is called “PrAcademics Press.” It is through a combination of academic research and practical discussion that we hope to advance the state of the art in public procurement. To further this end, we pose this challenge to practitioners:

If you have succeeded in doing something useful, productive, or worthy of praise in public procurement and wish to share your experience with others, please tell us about it. If you spent resources trying to do something new, but it failed, please share your story with us so we don’t make the same mistake. The Practitioner’s Corner is designed for both best practices and worst practices, a forum for working professionals to present in 5 – 10 pages a narrative description of what they do that is worthy of note by others in the field. Footnotes are not required. We do not seek lengthy expositions on highly theoretical matters.



What we hope is that readers of this journal and their colleagues will respond to our challenge by emailing brief papers describing practical issues in the field, case studies, examples of successes or failures, and similar articles that can benefit both scholars and practitioners. We all share the same goal: to improve public procurement. One way to help achieve that goal is to make a contribution to the Practitioner's Corner. We look forward to reading about your practical results.