

JOURNAL
OF
PUBLIC
PROCUREMENT

A scholarly journal sponsored by
The National Institute of Governmental Purchasing, Inc.,
The U. S. General Services Administration, and
Florida Atlantic University Public Procurement Research Center

VOLUME 5
NUMBER 3
2005

JOURNAL OF PUBLIC PROCUREMENT

Mission. The *Journal of Public Procurement (JoPP)* seeks to further the understanding of public procurement by exploring theories and practices of public procurement keyed to:

- Functional areas, including but not limited to procurement policy, procurement strategic planning and scheduling, contract formation, contract administration, evaluation, and procurement methods and techniques;
- Substantive areas such as government procurement laws and regulations, procurement economics and politics, and procurement ethics; and
- Topical issues such as e-Procurement, procurement transparency, and green procurement.

JoPP covers not only procurement at the federal, state and local government levels in the United States and Canada, but also government procurement in developed and developing nations. It will include research studies, narrative essays, exemplar cases--both good and bad--from past experiences, commentaries, book reviews, and occasionally, reprints of informative published government reports.

Background. Under the sponsorship of the National Institute of Governmental Purchasing, Inc. (NIGP), the U.S. General Services Administration, and Florida Atlantic University/Public Procurement Research Center, *JoPP* provides research-based, in-depth analysis of government procurement by some of the world's leading educators, executives, and practitioners.

Audience. *JoPP* serves procurement officials in all areas of the public sector, vendors and contractors who provide goods and services to public entities, researchers, the general public, and particularly NIGP members and libraries.

Subscription Information. *Journal of Public Procurement* is published twice per year for the five volumes, and quarterly each year after. The subscription rate for Volume 5 (2005) is as follows:

Individual and Government Rate	\$225.00 (and \$10.00, foreign postage)
Institutional Rate	\$350.00 (and \$10.00, foreign postage)

All orders must be prepaid by checks. Please mail payment with your order to: PrAcademics Press, 21760 Mountain Sugar Lane, Boca Raton, FL 33433; or pay electronically by visiting www.pracademics.com.

Manuscript Preparation and Submission. See end of issue.

Copyright © 2005 by PrAcademics Press. All rights reserved. Neither this work nor any part may be reproduced or transmitted in any form or by any means, electronic or mechanical, microfilming and recording, or by any information storage and retrieval systems without the permission in writing from the publisher. Contributions to this journal are published free of charge.

JOURNAL OF PUBLIC PROCUREMENT

Editor-in-Chief: Khi V. Thai, Florida Atlantic University
International Procurement Editor: Jan Telgen, University of Twente, Holland
Procurement Law Editor: Steven L. Schooner, GWU Law School
Practitioners' Corner Editor: Robert E. Lloyd, U.S. Department of State
Book Review Editor: Charlie Coe, North Carolina State University
Copy Editor: Paula Altizer, PrAcademics Press
Artistic Designer: Loy Nguy, PrAcademics Press

EDITORIAL BOARD

ARMANDO ARAUJO, The World Bank
DONNA BEACH, National Institute of Governmental Purchasing, Inc.
ATTILA CHIKAN, Budapest University of Economic Sciences and Public Administration
GUY CALLENDER, Curtin University of Technology Business School (Australia)
JERRY DAVIS, Defense Acquisition University
DAVID A. DRABKIN, U.S. General Services Administration
ANDREW ERRIDGE, University of Ulster, Northern Ireland
STEPHEN B. GORDON, Nashville/Davidson County, Tennessee
CHRISTINE HARLAND, University of Bath, United Kingdom
FRED HARVEY, Fred Harvey Associates, United Kingdom
BARBARA JOHNSON, City of Columbus, Ohio
STEVE KELMAN, Harvard University
IRA LEWIS, Naval Postgraduate School
LAWRENCE L. MARTIN, Columbia University
CLIFF MCCUE, Florida Atlantic University
GUSTAVO PIGA, University of Rome Tor Vergata, Italy
JACK PITZER, City of Alexandria, Virginia
JON QUAH, National University of Singapore
JACK RABIN, Pennsylvania State University at Harrisburg
CHRISTINE M. TONKLIN, United Nations Development Programme/IAPSO

INVITATION TO AUTHORS

Journal of Public Procurement (JoPP) encourages practitioners and scholars to submit manuscripts dealing with the practice and study of public procurement at all levels of government in every country. *JoPP* will be a forum for the communication of research and experiences, and it intends to cover all facets of public procurement.

Manuscript Submissions. Please see "Information for Contributors" at the end of this issue for manuscript style and submissions.

Suggestions. *JoPP* invites readers to submit comments, communications and suggestions for the reprinting of informative government reports to the editor in chief (e-mail: thai@fau.edu).

For further information, please visit www.pracademics.com.

INFORMATION FOR CONTRIBUTORS

Authors. *JoPP* welcomes manuscript submissions from academicians and practitioners from the United States and other countries.

Types of Manuscripts. *JoPP* publishes research studies, narrative essays, exemplar cases, commentaries, book reviews, and on occasion, reprints of informative published government reports. Although *JoPP* is read by both academicians and practitioners, a majority of readers are NIGP members who are purchasing officers and managers in the public sector. Thus, *JoPP* is particularly interested in:

- Exemplar procurement practices in various government entities, and non-profit organizations in the United States and other countries; and
- Academic manuscripts, including applied and theoretical research. Academic manuscripts should be analytical in nature and may discuss theories, principles, and applications; report relevant research; analyze procurement-related issues; or describe procurement techniques and practices. *JoPP* particularly welcomes manuscripts dealing with concepts from various academic disciplines including public policy/administration, economics, law, management, political science, information systems, behavioral sciences, supply chain management, and other disciplines which contribute to the advancement of knowledge in the various areas of public procurement.

Writing Tips for Articles. The general format of the manuscript should be as follows: title of article, names of author, abstract, and text.

The **ABSTRACT** should not have more than 120 words in length, covering (1) a statement of the background situation that led to the development of the manuscript; (2) a clear statement of the problem or the basic issues involved; (3) a brief summary of the key findings or conclusions of the research; and (4) a brief description of the methodology used.

Whenever possible, the text discussion should be divided into such major sections as **INTRODUCTION**, **METHODS**, **RESULTS**, **DISCUSSION**, **ACKNOWLEDGMENTS**, and **REFERENCES**. Manuscripts should be submitted typed, double-spaced, on one side only. The entire typing area on the title page should be four and one-half inches wide by five and one-half inches long. The major headings should be separated from the text by two lines of space above and one line of space below. Each heading should be in capital letters, centered, and in bold. Secondary headings, if any, should be flush with the left margin, in bold characters, and have the first letter of all main words capitalized. Leave two lines of space above and one line of space below secondary headings. All manuscripts should be left- and right-hand margin justified.

ACKNOWLEDGMENTS of collaboration, sources of research funds, and address changes for an author should be listed in a separate section at the end of the paper after the section on References.

EXPLANATORY FOOTNOTES should be kept to a minimum and be numbered consecutively throughout the text and aggregated in sequence under the heading **NOTES**, at the end of the text but before **REFERENCES**.

REFERENCES. The references section serves to provide the reader with sufficient information so that he or she can easily locate the work cited in the research. Overall, each reference should include the following information: author(s)' name (first name, middle initial, and last name); title of work; journal, serial, proceedings, or book in which the work was published; volume and number of the issue [example: volume 1, number 1 would appear as 1(1)]; date the work was published; page numbers (in the case of journals, serials, and proceedings). See www.pracademics.com for detailed manuscript instructions.

Writing Tips for Book Reviews. Book reviews in *JoPP* generally run three to six double-spaced pages. Occasionally, a slightly longer review is appropriate, but as a rule, readers prefer getting right to the heart of the matter without too much editorializing by the reviewer.

Major points that should be covered in a review include the following:

- The purpose of the book;
- The book's intended audience;
- The basic thrust of the book;
- A brief discussion of the scope and breadth of coverage of material in the book;
- Discussion on the depth of coverage and balance of topics covered, possibly including some analysis of the important parts or topics; and
- Identification and discussion of the book's strengths and weaknesses.

Directions for Manuscript Submission. Electronic submissions are encouraged. A cover page must accompany each submission, indicating the name, address, telephone number, and e-mail address of the corresponding author. Manuscripts must be mailed or e-mailed to:

Khi V. Thai, Professor, Editor-in-Chief
School of Public Administration
Florida Atlantic University
2111 E. Las Olas Blvd.
Fort Lauderdale, Florida 33301
E-mail: thai@fau.edu

Review Procedure. All manuscripts are reviewed by three peer reviewers, who are selected on the basis of their specialized expertise, and usually by the editor-in-chief. Manuscripts are assigned a code number before being mailed to peer reviewers so the author(s) remain anonymous. The *JoPP* Editorial Board and peer reviewers consist of an equal number of academicians and purchasing

professionals, with both national and international representation. Reviewers make suggestions to the editor-in-chief if a rewrite is needed. Rewrites are requested for approximately 70 to 80 percent of accepted articles.

Accepted Manuscript Preparation. All accepted manuscripts will be copy-edited by a professional copy editor.

Copyright. Only original papers will be accepted, and copyright of published manuscripts will be vested in the publisher. In other words, contributors release the copyright of their articles to PrAcademics Press by signing a Copyright Release Form available for PDF download at www.pracademicspress.com. Please note that employees of certain governmental and profit entities may not be authorized to release the copyright of their articles.

Manuscript/Symposium Proposals. For questions concerning journal policies and proposals for manuscripts/symposia; and other information about *JoPP*, please contact (preferably through e-mail for prompt responses) Khi V. Thai at the above address.



ABOUT NIGP

Serving over 2,300 institutional members and 17,000 individual members, the National Institute of Governmental Purchasing, Inc., provides its membership with education, research, technical assistance and networking opportunities in public purchasing; while promoting excellence, enhancing effectiveness and increasing public trust.

NIGP OFFICERS

President: Ronald L. Watkins, CPPO, Manager, Purchasing Department, City of Grand Junction, CO

First Vice President: Norma J. Hall, CPPO, CPPB, Director of Procurement, Department of Transportation, SC

Second Vice President: Darin L. Matthews, CPPO, C.P.M., Director of Purchasing, Multnomah County School District, OR

Third Vice President: David Rich-Jones, President, Chartered Institute of Purchasing & Supply (CIPS), United Kingdom

Treasurer: Edmund J. Grant, CPPO, CPPB, RPPO, Chief Financial Officer, Cape May County, NJ

Immediate Past President: Jean A. Clark, CPPO, CPPB, C.P.M., CPM, Deputy State Procurement Administrator, AZ Department of Administration, AZ

Rick Grimm, CPPO, CPPB, Chief Executive Officer, NIGP

Parliamentarian: Glenn (Dick) R. Cummings, CPPO, Director, Purchasing Division, Broward County Board of Commissioners, FL

BOARD OF DIRECTORS

S. Babich, BCom., CPPO, Manager, Purchasing Services, University of Victoria, Canada

Michael J. Bacile, CPPO, CPPB, C.P.M., VCO to Chesterfield County, VA.

Paul J. Brennan, CPPB, C.P.M., Director of Purchasing, County of Rockland, NY

William E. Brewer, CPPO, C.P.M., Materials Manager, City of Glendale, AR

Kirk W. Buffington, MBA, C.P.M., Assistant Director, Admin Services, City of Fort Lauderdale, FL

Debra B. Green, CPPO, CPPB, Purchasing Director, Gwinnett County, GA

Renea M. Haycraft, CPPO, CPPB, Director, Procurement, Mississippi Secretary of State, MS

Patricia A. Huth, CPPO, CPPB, Purchasing Agent, Village of Lisle, IL

Kenneth B. Koester, CPPO, C.P.M., A.P.P., Director, Unified Purchasing Cooperative of the Ohio River Valley, OH

Debra J. Nye, CPPO, CPPB, Purchasing Manager, City of McKinney, TX

Patti J. Wallace, CPPB, Procurement & Contracts Director, Louisiana Department of Education, LA