

**SECOND
INTERNATIONAL
PUBLIC
PROCUREMENT
CONFERENCE**

PROCEEDINGS

21-23 September 2006

Rome, Italy

TABLE OF CONTENTS

Part 1. PUBLIC PROCUREMENT AS A POLICY TOOLS

Article 1. Minority Business Development: “Is It a Regulatory Requirement?”	1
<i>A. Geter</i>	
Article 2. Environmentally Preferable Procurement: Greening U.S. State Government Fleets	9
<i>D. Rahm and J. D. Cogburn</i>	
Article 3. The Government’s Role in Aiding Small Business Federal Subcontracting Programs in the United States	35
<i>M. Clark, III, C. Moutray, and R. Saade</i>	
Article 4. A State’s Systematic Innovations Provide Socio-Economic Opportunities	63
<i>K. Hartley</i>	

Part II. PROCUREMENT ETHICS AND ACCOUNTABILITY

Article 5. COTS Foundations: Essential Background and Terminology	97
<i>S. J. F. Baron</i>	
Article 6. Public Procurement for All: An Analysis of the United Nations System	117
<i>T. Sakane</i>	
Article 7. Public Sector Ethics and Contract Compliance Audits	143
<i>K. Sangster and J. Venti</i>	
Article 8. Tender Manipulation: Large Firms and Infrastructure Contracts	155
<i>T. Søreide</i>	
Article 9. Integrating Integrity and Procurement: The United Nations Convention against Corruption and the UNCITRAL Model Procurement Law	185
<i>C. R. Yukins</i>	
Article 10. Reputational Commitments and Collusion in Procurement	221
<i>G. Calzolari and G. Spagnolo</i>	

Article 11. Favoritism in public procurement: evidence from Sweden	279
<i>A. Hyytinen, S. Lundberg and O. Toivanen</i>	
Article 12. Grounds for Exclusion in Public Procurement: Measures in The Fight Against Corruption in European Union	329
<i>T. M. Arnáiz</i>	
Part III. E-PROCUREMENT	
Article 13. E-Procurement at Work: A Practical Experience in Italy	342
<i>P. Giacalone, I. Manduchi and R. Gobbi</i>	
Article 14. How E-Government May Enhance Public Procurement?	375
<i>M. Corsi, A. Gumina and D. Ciriaci</i>	
Article 15. Reasons and Opportunities for Introducing a Government Procurement Card in Italy	401
<i>E. Morley-Fletcher</i>	
Article 16. The Web-Based Core Competency Profile Assessment Tool	457
<i>C. S. Post and M. L. Brunette</i>	
Article 17. Role of ICT in Diminishing Collusion in Procurement	477
<i>M. O. de Almeida</i>	
Article 18. Manipulating Soft Performance Indicators in Public Procurement	517
<i>F. Dini and G. Spagnolo</i>	
Part IV. PUBLIC PROCUREMENT ISSUES AND REFORMS	
Article 19. The Relationship between Contract Administration Problems and Contract Type	543
<i>B. Davison and R. J. Sebastian</i>	
Article 20. Sustainable Procurement: Emerging Issues	559
<i>H. Walker and W. Phillips</i>	
Article 21. Outsourced Procurement Training for Defence in Australia	587
<i>R. Doyle</i>	

Article 22. Procurement Transformation in Canada and the United Kingdom	603
<i>M. Sykes and T. Hartley</i>	
Part V. OTHER ISSUES	
Article 23. Oral Communication Capabilities of Governmental Purchasers in the USA	629
<i>R. O. Large, C. Giménez and D. T. McCarthy</i>	
Article 24. Alternative Dispute Resolution (ADR): A Public Procurement Best Practice That Has Global Application	653
<i>J. R. Miller</i>	
Article 25. Collaborating on Procurement as a Shared Service	669
<i>J. G. Murray, P. G. Rentell and D. Geere</i>	
Article 26. Public Private Partnerships as Modes of Procuring Public Infrastructure and Service Delivery in Developing Countries: Lessons from Uganda	693
<i>N. Charles</i>	
Article 27. Managing across Multiple Boundaries: Preliminary Findings from an Exploratory Study of PFI Procurement Processes	711
<i>J. Zheng, M. Lewis, J. Roehrich, and H. Walker</i>	
Article 28. Emergency Contracting for Hurricane Katrina in New Orleans Gulf Area	729
<i>M. M. D. Johnson</i>	
Article 29. Joint Bidding in Procurement	747
<i>G. L. Albano, G. Spagnolo and M. Zanza</i>	
Article 30. Innovation-Promoting Public Procurement	771
<i>S.-E. Hargeskog</i>	
Article 31. Design of Reasonable Multidimensional Auctions under Regulator Ignorance.....	781
<i>P. A. Mori</i>	
Article 32. Supporting Facilities Management of Public Procurement: A Multicriteria Approach to Sourcing Strategies in Health Sector	813
<i>A. Ancarani, G. Capaldo and T. Allegra</i>	
Article 33. Purchase-of-Service Contracting in Estonia	831
<i>V. Lember and K. A. Kriz</i>	

Article 34. Public Procurement and Competition	847
<i>L. Fiorentino</i>	
Article 35. Public Procurement Procedures	869
<i>C. Csaba</i>	
Article 36. Using a Balanced Scorecard as a Strategic Tool in Public Purchasing	901
<i>J. M. Smith</i>	
Article 37. Public Procurement and International Trade Agreements: Smaller Developing Economy Considerations from a Caricom Perspective	923
<i>S. Gayle-Sinclair</i>	
Article 38. The Use o Economic Pricing Models in Gvernment Procurement	933
<i>R. G. Rhodd, G. Scott and K. V. Thai</i>	
Article 39. “Build It or Not”: Normative and Positive Theories of Public-Private Partnerships	
<i>D. Martimort and J. Pouyet</i>	
Article 40. Building and Managing Facilities for Public Services <i>J. Bennett and E. Iossa</i>	